Flavor Matching Project Brief — Sample Submission Checklist

Purpose: Use this checklist to prepare product samples for Ruikelai Global's flavor-matching and reverse-engineering service. Correct sampling and documentation speed analysis, reduce repeat shipments, and improve accuracy of the match.

Quick summary (printable one-page)

- Sample type: Solid / Powder / Liquid / Semi-solid / Oil / Emulsion
- Quantity (recommended): Solids/Powders/Seasonings: 250–500 g; Liquids/Sauces/Drinks/Oils: 250–500 mL; Baked goods (muffins, bread): 4–8 whole pieces; Concentrates/essences: 50–100 mL.
- **Temperature for shipping:** Ambient OK for shelf-stable; **cold chain (4°C)** for perishable/fresh or refrigerated items; **frozen (-18°C)** for frozen products.
- **Documentation required:** Product name, lot number, production date / best-by, full ingredient list, target sensory brief, processing conditions (if available), contact person.
- Label each sample with a unique Sample ID (e.g., RUIK-2025-001).
- Secure packaging to avoid contamination/leakage.
- · Chain-of-custody form signed and included.

Before you pack — what we need from you

- 1. Contact & Project Info
- 2. Company name, project contact (name, email, phone)
- 3. Preferred NDA or reference to an existing NDA (attach if required)
- 4. Project priority (Standard / Expedited)
- 5. Product identity & documentation
- 6. Product name (commercial name) and SKU
- 7. Production/lot number
- 8. Date manufactured & Best-By / Use-By date
- 9. Full ingredient declaration (as on the label) and spec sheets if available
- 10. Nutrition panel (if available)
- 11. Allergen declaration

- 12. Country/market of sale (regulatory context)
- 13. Processing & matrix details (as much as you can provide)
- 14. Basic recipe or composition (if accessible): fat %, sugar %, salt %, moisture/water activity (aw), pH
- 15. Critical processing parameters: bake time/temp, pasteurization, roasting temp & time, extrusion conditions, homogenization, etc.
- 16. Packaging format (tray, pouch, jar), headspace (air/N2), typical storage temp
- 17. Target objectives & constraints
- 18. Why match this product? (benchmark/private-label/supply-chain rescue/cost reduction)
- 19. Acceptance criteria (sensory targets, analytical tolerances)
- 20. Clean-label or ingredient constraints (e.g., "no artificial flavors", allergen limits)
- 21. Any cost or supplier constraints (preferred raw-material specs, target cost per kg)

Sample quantity & format (recommended)

- Seasonings / Dry powders / Snack coatings: 250–500 g in sealed, food-grade bags or jars.
- **Liquid sauces / beverages / oils:** 250–500 mL in sealed bottles (amber glass preferred for light-sensitive liquids).
- Baked goods / confections: 4-8 pieces per product (keep in original packaging if possible).
- High-value concentrates / extracts: 20-100 mL (label concentration / ingredient grade).
- **Multiple lots:** If possible, include 2 separate production lots (if instability suspected or variability is a concern).

Packaging & shipping instructions

- Use food-grade, leakproof inner containers (vacuum bags, sealed jars, screw top bottles).
- Place inner containers inside a protective secondary packaging (zip bag → bubble wrap → corrugated box).
- For chilled/fresh items, use gel packs and ship **overnight / cold chain**. For frozen, ship on dry ice or frozen gel. Label shipment with temperature requirement.
- Label each container clearly with:
- Unique Sample ID (e.g., RUIK-2025-001) visible on both inner & outer packaging
- Product name / SKU
- Lot/Batch number
- Production date & Best-By date
- Include packing list & chain-of-custody form inside the box (printed).

Sample label template (example)

Sample ID: RUIK-2025-001

Product name: Tropical Mango Yogurt Smoothie

SKU: TGYS-100 Lot #: L-3490

Prod Date: 2025-07-22 Best By: 2025-09-22

Storage: Keep refrigerated (2-4°C)

Contact: Eric Zhao, info@ruikelaiglobal.com, +8615898887876

Chain-of-Custody / Submission Form (include one per shipment)

- Sender company & contact
- Date shipped / courier & tracking number
- Number of samples enclosed & Sample IDs
- Signature of sender & date (digital acceptable)
- Any deviation/notes (e.g., temperature excursions)

Analytical & sensory tests — choose priority options

(We will run a standard set; tick additional items you want.)

Standard (included)

- GC-MS headspace screening (volatile fingerprint)
- Headspace quantitative profile (semi-quantitative markers)
- Sensory difference testing (trained panel)
- Descriptive sensory notes (internal panel)

Optional / Add-on (tick if requested)

- Full GC-MS quantitation with internal standards □
- LC-MS analysis (non-volatiles, off-flavors, pigments) □
- ullet GC-O (olfactometry) for key aroma impact compounds \Box
- ullet Microbial testing (if safety or spoilage suspected) \Box
- ullet Water activity (aw), pH, moisture content \Box
- ullet Accelerated stability (shelf-life simulation) \Box
- Cost-engineering & alternative raw-material formula □
- Scale-up / pilot run support □

Shipping & contact (example)

Ship to (Ruikelai Technical Lab)\ Ruikelai — Technical Services\ ATTN: Flavor Matching Lab (Receiving)\ [No. 277, Chongqing Road, Economic Development Zone, Pingdu City]\ [Qingdao City, Shandong Province, 266700]\ [China]\ Phone: +8615898887876\ Email for shipping notices: info@ruikelaiglobal.com

Important: Email tracking number and expected delivery date to info@ruikelaiglobal.com and your technical contact.

Safety & regulatory notes

- Do not ship hazardous materials (flammable solvents, concentrated acids/bases) unless prearranged.
- If sample contains allergens or controlled ingredients, declare them clearly on paperwork.
- For international shipments, include full customs documentation and list contents as "Food sample for analysis not for resale."

Confidentiality & IP

- We operate under strict confidentiality. We will sign your NDA on request please attach a signed NDA to this shipment if required.
- Our scope: technical analysis & formulation support. We do **not** assist in activities that would intentionally infringe third-party IP or facilitate illegal conduct. Projects are scoped and executed under agreed terms.

What you will receive (deliverables)

- Initial Technical Brief (within initial analysis turnaround window): GC-MS headspace summary, chromatograms, and preliminary markers.
- Sensory Comparison Report: trained panel notes, difference testing results.
- Initial Formulation Sample: suggested formulation and in-matrix sample (if feasible).
- Final Deliverable (on approval): production-ready formula/spec sheet, raw material sourcing options, processing notes, and recommended shelf-life guidance.
- Optional: stability report, manufacturing scale-up notes, cost-reduction variant.

Typical turnaround times (guideline)

- Initial receipt & sample intake: 1-2 business days after delivery confirmation
- Initial analytical report (GC-MS screening): 5–10 business days from sample intake (matrix dependent)

- Initial formulation & internal sensory: additional **7–14 business days** after analytical report (depends on complexity)
- **Iterative cycles:** typically **3-7 business days** per iteration (based on feedback & requested changes) \ (Expedited services available for an additional fee; timelines are contingent on matrix, test selection, and shipping speed.)

Pricing & quotes

• Projects are quoted per scope. A basic analysis + initial match (standard matrix) typically starts at a fixed fee; complex matrices (high fat, emulsions, phytochemicals) or additional analytics (GC-O, LC-MS) are billed as add-ons. Request a quotation when you submit the sample.

Frequently asked submission tips

- Send the freshest available sample of the product to reduce artifacts from storage.
- **If product is old/near best-by,** note this it may affect volatile profiles.
- If multiple SKUs or flavours are to be matched, send each SKU in a separate, clearly labeled container.
- If you can't provide a full ingredient list, tell us what you can even tentative supplier names or known functional ingredients help our flavorists interpret data.
- **Photos:** include photos of product packaging, ingredient label, and the powdered/solid product in a bowl to help visual matching.

Example "One-Page Checklist" (for print)

ullet Sample packed & labeled with Sample ID
■ Chain-of-custody form included & signed
$lue{}$ Ingredient list & nutrition panel included (if available)
ullet Production lot & dates documented
lue Sample quantity meets recommended range
lue Storage/shipping temp instructions included
lue NDA attached (if required)
■ Courier tracking emailed to lab-intake@ruikelaiglobal.com
■ Tests requested (tick): GC-MS □ GC-O □ LC-MS □ Microbial □ Stability □